Corporate Management Education

Customized Continuing Education Programs for Companies

Further details: www.zhaw.ch/imi/cme
We are your competent partner for developing continuing education concepts and implementing customized management programs in your company.

**What we offer**

We can advise you on developing continuing education concepts and support you in the implementation and delivery of management programs, such as:

- Customized CAS (Certificate of Advanced Studies) programs offered by an internationally accredited business school.
- Tailor-made seminars (one day or more).
- Detailed management education.
Benefits for You

Providing specialist support

Let us guide and support your vision to design and implement effective continuing education goals.

CUSTOMIZED EDUCATION PROGRAMS
We evaluate your specific needs and discuss the educational options to form the basis of our customized programs.

A company’s knowledge base is the sum of the experience, values, and information contributed by each employee. Corporate management education provides the opportunity to make the most of this valuable resource by sharing existing experience, acquiring new knowledge, and creating a synergy that benefits the entire company. The ultimate goal is to create platforms for the exchange of information and insight, to impart new knowledge, to rekindle the power of innovation, and to encourage people to think outside the box.

Range of possibilities
- Element in controlling and supporting strategy implementation
- Talent-fostering and selection tool
- Promoting a culture of innovation and corporate identity
- HR marketing and recruitment support
- Basis for the development of an active knowledge management strategy
- Partnership with a university (e.g., for corporate research projects)
A customized CAS program develops and sharpens the management skills of your employees.

**STRUCTURE AND CONTENT**
A customized CAS (Certificate of Advanced Studies) program takes 12 to 15 days to complete (12 or 15 ECTS credits). In terms of concept and structure, it is geared towards the specific needs of a company.

Possible topics include:
- Leadership (e.g., leadership concepts).
- Strategic management (e.g., strategic thinking or strategy implementation).
- Corporate finance (e.g., financial management, financial analysis, or management accounting).
- Marketing management (e.g., design thinking, pricing, behavioral marketing, or digital marketing).
- Operational and project management (e.g., supply chain management, lean management, or digital transformation).
- Human capital management (e.g., recruiting, HR management, or HR marketing).
- International management (e.g., international markets, intercultural cooperation, or international negotiation).
- Law (e.g., labor or contract law).

**ADDITIONAL EDUCATIONAL OPPORTUNITIES**
Findings from a CAS program can be used to support your company’s ongoing development through direct implementation or by using them for talent management. Specific projects can be conducted and evaluated using performance measurements. Selected employees can be supported in their career paths through individual analysis and additional course units (e.g., in crisis management). We offer crisis simulation workshops in which participants spend several days managing a company through a crisis scenario to develop their leadership and teamwork skills.

### EXAMPLE OF A CAS CURRICULUM

<table>
<thead>
<tr>
<th>12 or 15 ECTS credits</th>
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<tbody>
<tr>
<td><strong>MODULE 1</strong></td>
</tr>
<tr>
<td><strong>6 ECTS credits</strong></td>
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<tr>
<td>Focus 1</td>
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<td>Focus 2</td>
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<td>Assessment task 1</td>
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<td>Group work</td>
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<tr>
<td>Digitalization issues</td>
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<tr>
<td>Evening sessions</td>
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| **MODULE 2**          |
| **6 ECTS credits**    |
| Focus 3               |
| Focus 4               |
| Focus 5               |
| Assessment task 2     |
| Individual work       |
| Digitalization issues |
| Evening sessions      |
Your Contacts

We will be happy to advise you personally

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>>> www.zhaw.ch/aib

Continuing & Corporate Education

The Continuing & Corporate Education team offers both standardized management education (CAS, MAS, MBA, and EMBA programs) and customized education programs. Further details:

>>> www.zhaw.ch/imi/cce

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