

## Valid for 2022-23-24.HS

n.MA.RE.REV.23HS  The module focuses on real estate valuation and valuation methods. It also illustrates the key differences between real estate valuation and business valuation. Various valuation methods such as hedonic regression and net value will be applied, and the students will develop their own Discounted Cash Flow Model. In addition, the students will learn how these assessments can be critically evaluated. They will be able to explain real estate valuation processes and the relevant ethical aspects and codes of conduct as per RICS standards.  Master of Science in Real Estate & Facility Management (MSc REFM)  Academic Regulations for the Master's Programme MSc REFM dated 01.08.2024, Appendix to the Academic Regulations for the Master's Programme, first adopted on 30.08.2011  Module type: Compulsory module in the "Economics & Finance" specialisation; elective				
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module in the "Strategic Real Estate & Facility Management" specialisation				
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N Institute for Facility Management (IFM)				
Dr. Martin Schnauss (scnu)				
Michael Kauer (kaur)				
Real Estate Markets, Sustainable Finance and Governance				
■ Specialised expertise				
Methodological skills				
■ Interpersonal skills				
Self-competence				
Specialised expertise				
■ Understanding & knowledge of theory & practice-oriented content				
Application, analysis, and linking of theory & practice-oriented content				
■ Evaluation of theory & practice-oriented content				
Methodological competence				
■ Problem solving & critical thinking				
■ Scientific methods				
<ul> <li>Working methods, techniques &amp; procedures</li> <li>Information literacy</li> </ul>				
Creativity & innovation				
Social competence				
■ Written communication				
Oral communication				
Cooperation in a team & conflict resolution				
Interculturalism & empathy				
Self-competence				
■ Self-management & self-reflection				
Ethical & social responsibility				
Learning & transformation				
Students				
<ul> <li>can acquire, explain, and interpret the essential principles for a real estate valuation.</li> </ul>				
can explain real estate valuation processes and the relevant ethical aspects and				
codes of conduct.				
<ul> <li>can assess the depreciation of real estate and are familiar with different types of depreciation.</li> </ul>				
<ul> <li>can apply the fundamental mathematical methods used in real estate valuation.</li> <li>can identify special-purpose properties and determine the appropriate valuation</li> </ul>				
methods.  can apply different valuation methods to simple examples given.				
<ul> <li>can develop and apply the DCF method to a complex example and calculate scenarios.</li> </ul>				
<ul> <li>can interpret and check the plausibility of valuation reports prepared by external specialists.</li> </ul>				
<ul> <li>can understand real estate valuation from the perspective of strategic portfolio management decisions and business valuations.</li> <li>can anticipate the tax implications of property valuation.</li> </ul>				

Module Content		■ Value-influencing aspects of the market, construction industry and law				
	Valuation principles and land registry  The valuation processes.					
	The valuation process					
	Accounting standards for real estate accounting     Special purpose proporties.					
	Special-purpose properties     Comparative valuation / hadania methods					
	Comparative valuation / hedonic methods     Pool value approach					
		Real value approach				
	■ Net value approach					
	<ul> <li>Discounted Cash Flow (DCF)</li> <li>Development of their own DCF Tool</li> <li>Real case study of a hotel valuation (DCF method) with a visual inspection</li> </ul>					
	<ul> <li>RICS Standards of ethics, codes of conduct and professionalism in real estate valuation.</li> </ul>					
	■ Influencing portfolio management decisions					
	Real estate valuations in the context of company valuations					
Links to other modules	The content of this module	e is linked to the fol	llowing modul	es:		
	Real Estate Investment ar	nd Finance				
	Real Estate Development					
	Processes, Engineering and Procurement					
	Master's Thesis					
Methods of Instruction	■ Lecture		Social Setti	ngs Used		
	■ Interactive instruction					
	■ Application tasks					
	■ Case studies					
	■ Exercises					
	<ul> <li>Research-based learning</li> </ul>					
	■ Literature review					
Digital Resources	■ Reader					
	■ Teaching videos					
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	■ Case studies (with answers)					
	■ Livestream lectures					
<del>-</del>	■ Laptop with Windows			0 15 04		
Type of Instruction	Classroom Instruction	Guided Self-Stud	dy	Autonomous Self-Study		
Lecture	36 h		-			
Practical work	-		12 h			
Project work	-		_			
Seminar	-		-			
Total		I .	40 h	001		
	r. Double teaching is not inclu		12 h	98 h		

Performance Assessment
For performance assessments during the semester, resubmission, respectively repeat exam, is offered in accordance with § 12 and § 12a of the study regulations for the Master's degree programme in Real Estate & Facility Management at the Zurich University of Applied Sciences. Resubmission or repeat exams are not offered for end-of-module exams.

End-of-module exam	Form	Length (min.)	Weighting		
Test	Oral, individual work	15	70.00 %		
Permitted resources	1	-	·		
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Others	Assessment	Length (min.)	Weighting		
Presentation	Group work	30	30.00 %		
Classroom Attendance	Mandatory attendance: none but recommended.				
Requirement					
Language of	English. For students from other German-language study programmes, the examination				
Instruction/Examination	can be held in German.				
Compulsory Reading	See the provided reading list				
Recommended Reading	See the provided reading list				
Comments	Adjustments to the module or assessments may occur at short notice.				
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