Automating the derivatives market: the need of a formal, exhaustive and compositional algebra allowing a uniform shareable description of the payoff of all kind of financial contracts

> Jean-Marc Eber Founder, CEO LexiFi

September 5, 2019 4th European Conference on Artificial Intelligence in Finance and Industry ZHAW, Winterthur, Switzerland

#### Derivatives

- usual textbook example: a simple physically delivered European Call
- but there are much more complex financial contracts
- often, "simple" contracts contain optional clauses, for example "callable or convertible bonds"
- we restrict ourselves to bilateral financial contracts: one party, the holder, is "long", the other is "short"

# What is (conceptually) difficult/easy to describe/implement

Easy:



trade

- underlying reference
- ▶ ...

Difficult:

- contract "logic"
- contract life-cycle
- contract payoff

Easy: what can be mapped immediately into a relational database system

Difficult: what appears to have "infinite variability"

# Importance of a contract payoff description

Payoff:

- ▶ is a fundamental part of a financial contract description
- what are the "normal" rights and obligations associated to the holding of such a contract (typically receive or deliver money or physical goods, take decisions,...)?
- temporal and logical evolution of the contract, depending on "observables" and contract participants decisions
- market usage: informal, verbose description: mechanical treatment impossible, error prone, no industrialization further than "in-house" systems

#### A generic and rigorous approach is needed

Limitations of a contract payoff description

Doesn't describe "everything"

- what happens when legal situation changes dramatically (example: Brexit)?
- what happens if a currency or equity disappears (Euro introduction)?
- there may be even rounding disputes/errors

We should mitigate precisely what is part of the specification, what isn't

# Standardizing financial contract payoffs ?

We often hear calls for standardizing financial payoffs

- this may work out for simple liquid sub-markets
- it is an illusion in general, as finance needs to adapt itself to ever changing demands and needs and market situations

Don't standardize payoffs, but standardize a way to describe ever changing new payoffs

# Many stakeholders, many use cases

A financial contract payoff:

- needs to be priced, and its risk managed accordingly (apply or "map" mathematical models, numerical procedures,...)
- needs to be explained, documented to a potential buyer
- needs to be executed over time, when uncertainty resolves (life-cycle management)
- needs to be accessible to regulators or law enforcement entities
- should be accessible to all kind of analytical tools: statistics, data analysis, Al,...

#### Fully expose payoff semantics!

Industrial fragmentation and specialization (cloud, exchange of documents, APIs, Blockchain, regulation,...) makes a shareable rigorous description necessary

Divergent needs make the design of a payoff specification formalism surprisingly difficult

Bad standardization: the "Menu approach"

"[...] version 1.0 of .... covers FX options and Swaps. Later versions will address other contract categories"

Translation:

- will never cover full spectrum
- will often be "late"
- will suffer from "resources exhaustion"

Iterative Standardization (ver. "1.0", "1.5", "2.0",...) is difficult, and must be designed for initially

Example: all earlier tentative structured products definition standardization efforts have failed!

# Goal

A contract payoff definition that can be read by a human being, efficiently processed by a computer, exchanged between market participants, and that satisfies three main goals:

- describe the rights and obligations of the parties both precisely and exhaustively avoiding future disputes
- lend itself to manipulations of various sorts, for example, for the purpose of pricing the contract and its credit risk, managing its clauses automatically, provide interactive simulation tools or producing cashflow forecasts
- reflect the evolution of the contract through time (life-cycle management)

# Avoiding future disputes: an old idea

"quando orientur controversiae, non magis disputatione opus erit inter duos philosophus, quam inter duos computistas. Sufficiet enim calamos in manus sumere sedereque ad abacos, et sibi mutuo (accito si placet amico) dicere: calculemus"

"[...] if controversies were to arise, there would be no more need of disputation between two philosophers than between two calculators. For it would suffice for them to take their pencils in their hands and to sit down at the abacus, and say to each other (and if they so wish also to a friend called to help): Let us calculate."

Gottfried Wilhelm von Leibniz, "Dissertatio de Arte Combinatoria", 1666

# Implementation cost amortization by genericity and global coverage

Support, once for all, all kind of payoffs, all underlyings, all markets etc.; therefore amortization over

- functionalities: benefits to many processes (front-office, back-office, regulation, marketing,...)
- time: designed to last for the foreseeable future (still usable/valid in 20 years?)
- space: potentially world-wide covering (currently "Accumulators" in Asia, "Autocalls" in Europe, etc.)

Preferred methodology when suggesting a payoff description formalism

- self-contained (don't depend on other documents or rules)
- small ("minimalist")
- precise: avoid divergent interpretations
- fundamental: focus on concepts (difficult), not on syntax (easy)
- implementable (better: show existing implementation)

# Our approach

For fulfilling all these requirements, we suggest that a payoff formalism should

- be a compositional algebra, defined with a limited number of basic combinators
- include lessons learned from theoretical computer science
- be as small as possible wrt. expressivity
- have a compositional semantics (only "understanding" all sub-expressions of an expression is needed for "understanding" an expression)
- not be considered as a "program" or "script", but as a value, that can easily be analyzed, or even transformed
- be itself potentially subject to formal analysis (axiomatization, rewriting systems, machine-checked proofs,...)

Analogy with algebra: (1 + X) \* (3 + Y)

# Algebraic definition of a call (minimalist toy specification example)



# More readable presentation of a call (simplified pretty-print for readability)

💛 Internal Contract Representation - LexiFi Apropos (licensed to superuser, LexiFi) ("shared_demo)								
Search (Ctrl + K) ← ⇒ ⊗ ⊗ ⇔i ⊕ ≯	File History Admin	Navigation Help	Simple European Call/Put					
Contracts Corate with Instrument. Corate with Instrument. Corate with Instrument. Corate with Product Type Simple European CallPut Contract Information Cocuments Informal Contract Representation InforQc Events Manage Manag	Contract: Rendering:	Current contract Pretty print	*					
Parameters     Pricing     Provide Types     Product Types     Product Types     Product Types     Contract Manager     Contract Manager     Contract Reporting     State Data     State Data     Reporting     Canid Reporting	s nothing 6 7 8 t1 = 2019-6 9 t2 = 2019-6	g   payment fixing option other 01-12 x x 01-15 x						
( ) )			v					

# Call payoff rendered as an xml fragment



# Life-cycle Management "for free"

Contract description transformation, similar to usual algebra

state 0	(1+X)*(3+Y)
Fixing	X = 5
state 1	6*(3+Y)
Fixing	Y = 3
state 2	30
state 1 Fixing state 2	x = 3 6*(3+Y) Y = 3 30

- payoff description simplifies as uncertainty resolves
- this approach formalizes (and allows for implementation) life-cycle management. (1+X)\*(3+Y) is the initial contract, 6\*(3+Y) current (simplified) contract, [X = 5; Y = 3] an audit trail of past observations etc.

Becomes a state-transition system, state being the "current" payoff description, transitions fired by external observations or events, transitions may have side effects (typically payments)

# Calendar of future events

Life Cycle Events - Lexifi Apropos (licensed to superu	iser, LexiFi) (*shared	_demo]			- • • ×
Search (Ctrl + K) 🛛 🔶 🔿 😮 🐑 🏸	Eile History	<u>A</u> dmin <u>N</u> avigati	on <u>H</u> elp		Simple European Call/Put
Create with Instrument Create with Product Type Simple European Call/Put Contract Information Documents	<ul> <li>Filters</li> <li>Event type</li> <li>Apply fixings</li> <li>Search:</li> </ul>	All Manage fixings M	Realized      Future anage options Manage barri	e V Maybe V	Out Cancelled C
Internal Contract Representation Life Cycle Events Manage Meta Data Parameters Science	Status Maybe Future Maybe 3 of 3 items sh	Date Event type 2019-0 Fixing 2019-0 Option 2019-0 Receives	Value EURO STOXX 50(2019-01	Asset EURO STOXX 50 EUR	Details European, long party decides
<ul> <li>→ mang</li> <li>Books</li> <li>Product Types</li> <li>Tools</li> <li>Contract Manager</li> <li>Contract Reporting</li> <li>Document Automation</li> <li>Market Data</li> <li>Stato Data</li> <li>Reporting</li> <li>Grid Reporting</li> </ul>					
* +					

# Apply a fixing



# Residual simplified contract: no reference to the underlying anymore



# Industrial uses (examples)

- all LexiFi software stack built on top of this formalism since nearly two decades (continuously improved)
- LexiFi uses domain specific compilation techniques to generate highly efficient pricing code from "current contracts", filtering out many pricing irrelevant informations
- analyze contract for semi-automatic "best pricing model" choice
- highly optimized contract life-cycle routines, embedding contract simplifications on the fly
- derive an interactive simulation tool for any contract payoff
- biggest LexiFi technology client is switching nearly all its payoffs to the algebraic representation (currently about 700.000 items)
- Bloomberg's DLIB BLAN is built on top of this algebraic formalism

# Parameters of an "Autocall"

	<b>.</b>	Linetti uttar	_uemoj								_
Contracts	<u>ଅକାକା</u> /	Pile Higto	ry <u>A</u> ar	nin <u>N</u> avigat	ion <u>H</u> elp	moort Drodofi	ned Doromotor	a Chaok/Dra	view Monage	- Could Doromotoro	
- Create with Instrument		Create		Cancer		Inport Preuen	neu Falametei	S GIRCK/FIG		- Saveu Falameters	1
- Create with Product Typ	Denomina	ition:	EUR		1	000.000					
New Autocall	Base date	s:	Imp	ort from Clipbo	ard						
Books			Initial fo	ring date:	0010.0	1 10					
Product Types				ang dato.	2018-0	1-12 L	<u> </u>				
- Contracte			Issue d	ate:	Initial fi	xing date					
- Contract Manager			Final fo	ting date:	Initial fi	king date + 4	years				
- Contract Reporting			Redem	ntion date:	lonue d	loto + 4 veoro					
Document Automatio			Dentity	and a second start	155000	iale + 4 years					
Market Data			Damer	penoù start da	le. Initial fi	Initial fixing date					
Static Data			Barrier	period end date	9: Final fo	king date					
Reporting     Orid Reporting	Barrier tvr		(E) 1								
- Gilu Reporting	Dumorty	~.	Final		-						
	Underlying	gs:									
	S	trike percent of i king:	nitial	V	100.00 %						
	B	arrier level perco itial fixing:	ent of	V	60.00 %						
	A	Autocall level percent of Global 100.00 %									
	C	oupon level pero	ent of	Global	-		100.00 %				
	Lookback initial fixing:										
		Populate emp	tv cells	Clear ini	tial fixing date	e and levels	] [Import fr	om Clipboard			
		Underlying	In	itial fixing date	Initial fixing	Strike level	Barrier level	Autocall level	Coupon level	Parity*	
	Þ	EURO_STO	<x_50 20<="" td=""><td>18-01-12</td><td>3 612.610</td><td></td><td></td><td></td><td></td><td></td><td></td></x_50>	18-01-12	3 612.610						
		SP_500	20	18-01-12	2 782.290						
	•										
	*\	When the curren	cy of an l	Underlying diffe	rs from that	of the Denom	ination, the ex	pression in the	Parity* field is	adjusted by the rele	ev:

# Autocall algebraic definition



# Autocall calendar of future events

V Life Cycle Events - LexiFi Apropos (	licensed to superu	user, LexiFi) [*shar	ed_demo]			
Search (Ctrl + K) 🛛 🖛 🔿 😮 (	3 🖬 🖷 🎢 I	File Histor	y Admin	Navigation Help	?Societ	te Generale SA - Phoenix Autocall 2022
Contracts     Create with Instrument     Create with Product Typ     Societe Generale SA     Contract Information     Documents	<ul> <li>Filters Event type</li> <li>Apply fixings</li> <li>Search:</li> </ul>	All Manage fixin	<b>gs</b> Manaj	Realized      Future      Maybe     record and a second and a sec	☑ Out ☑ Ca leliveries Cance	ncelled 🗹
-Internal Contract Rep	Statur	Date	Event type	Value	Accet	Details
- Life Cycle Events	Status	2010-01-12	Event type	value	EURO STOY	Details
Manage	Future	2019-01-12	Eixing		SP 500	
- Meta Data	Maybe	2019-01-14	Receives	100	FUR	coupon(2018-01-12, 2019-01-14)
- Parameters	Maybe	2019-01-14	Receives	1000	FUR	"Farly termination (autocall)" Grn(
Pricing	Maybe	2020-01-12	Fixing	1000	EURO STOX	Early torning and (date carry , crip(
Books	Maybe	2020-01-12	Fixing		SP 500	
- Product Types	Maybe	2020-01-13	Receives	200	EUR	coupon(2019-01-14, 2020-01-13)
Tools	Maybe	2020-01-13	Receives	1000	EUR	"Early termination (autocall)", Grp(
Contracts	Maybe	2021-01-12	Fixing		EURO STOX	
- Contract Manager	Maybe	2021-01-12	Fixing		SP 500	
Contract Reporting	Maybe	2021-01-12	Receives	300	EUR	coupon(2020-01-13, 2021-01-12)
- Document Automatio	Maybe	2021-01-12	Receives	1000	EUR	"Early termination (autocall)", Grp(
Harket Data	Maybe	2022-01-12	Fixing		EURO STOX	
Static Data	Maybe	2022-01-12	Fixing		SP 500	
■ Reporting	Maybe	2022-01-12	Barrier			Final Barrier: EURO_STOXX_50
- Grid Reporting	Maybe	2022-01-12	Barrier			Final Barrier: SP 500 <= 1669.37
	Maybe	2022-01-12	Receives	400	EUR	coupon(2021-01-12, 2022-01-12)
	Maybe	2022-01-12	Receives	1000 * (1 + min(EURO_STOXX_50(2022	EUR	Grp(1,certain)
	Maybe	2022-01-12	Receives	1000	EUR	Grp(1,certain)
1	Maybe	2022-01-12	Receives	1000	EUR	"Early termination (autocall)", Grp(
4 <u> </u>	20 of 20 items	s shown				

# Generated graphical simulation tool



Figure 10

### Want to learn more and investigate?

Observe this field-proven technology at work:

- create and store some usual structured product
- investigate its algebraic definition
- manage the contract (fixings, barrier hittings,...) up to maturity, see how algebraic definition simplifies
- simulate interactively the contract

Ask for free access to LexiFi's Technology Discovery Web Site by sending a message through https://www.lexifi.com/#contact. More information also on www.lexifi.com